

Aug 30, 2001
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HAL-PC

STATEMENT OF REVENUES AND EXPENSES

	1 Month Ended Jun/00	Annual Budget	Unused	% Used
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REVENUES				
Interest income	\$668.81	\$50,000.00	\$49,331.19	
Presentation fees	9,500.00	0.00	(9,500.00)	
Vendor fees	575.00	31,200.00	30,625.00	
Internet services - Exempt	1,061.68	0.00	(1,061.68)	
Revenue - Other	102.50	0.00	(102.50)	
Donations to MCSE SIG	15.00	0.00	(15.00)	
Rental income	1,200.00	14,400.00	13,200.00	
Ad Sales--National Ad Program	11,097.00	31,500.00	20,403.00	
Advertising - Magazine	8,551.44	71,450.00	62,898.56	
Annual dues	38,037.42	420,000.00	381,962.58	
HALNet ADSL fees	665.35	0.00	(665.35)	
HALNet extend fees - Exempt	410.00	0.00	(410.00)	
HALNet monthly fees - Exempt	72,909.98	1,120,358.00	1,047,448.02	
HTML class fees	172.00	0.00	(172.00)	
Learning Center class fees	1,350.00	28,000.00	26,650.00	
HAL-PC Clear Lake class fees	370.00	8,000.00	7,630.00	
Taxable revenues				
HALNet monthly fees	(60.27)	0.00	60.27	
Software sales	586.61	0.00	(586.61)	
Monitor sales	600.46	0.00	(600.46)	
Phone line sales	55.00	0.00	(55.00)	
Refreshment sales	1,042.26	0.00	(1,042.26)	
E-mail account fees	52.66	0.00	(52.66)	
Group purchase revenue	231.87	0.00	(231.87)	
TOTAL Sales Taxable for Sales Tax				
	2,508.59	0.00	(2,508.59)	
TOTAL REVENUES	149,194.77	1,774,908.00	1,625,713.23	
Adjustments				
Discounts	(150.00)	0.00	150.00	
TOTAL Adjustments	(150.00)	0.00	150.00	
***** NET REVENUES	149,044.77	1,774,908.00	1,625,863.23	
Cost of Goods Sold				
Group purchase sales cost	0.00	5,000.00	5,000.00	0.0%
Refreshment sales cost	67.25	0.00	(67.25)	
TOTAL Cost of Goods Sold	67.25	5,000.00	4,932.75	1.3%
***** ADJUSTED NET REVENUES	148,977.52	1,769,908.00	1,620,930.48	

EXPENSES

Accounting	3,250.88	28,175.00	24,924.12	11.5%
Ad Sales--Other UserGrps Share	5,283.00	0.00	(5,283.00)	
Advertising	5,723.47	58,710.00	52,986.53	9.7%
Audio visual	7,703.12	16,300.00	8,596.88	47.3%
Bad debts	600.00	0.00	(600.00)	
Bank charges	0.00	3,900.00	3,900.00	0.0%
Credit card expense	2,007.86	34,240.00	32,232.14	5.9%
Contract labor	0.00	200.00	200.00	0.0%
Decorations, chairs & tables	38.96	3,700.00	3,661.04	1.1%
Delivery service	164.00	1,686.00	1,522.00	9.7%
Amortization expense leasehold	3,668.38	0.00	(3,668.38)	
Dues & subscriptions	0.00	250.00	250.00	0.0%
Electrical	2,214.82	12,500.00	10,285.18	17.7%
Electronic parts	1,390.66	9,500.00	8,109.34	14.6%
Employee payroll	14,138.84	215,000.00	200,861.16	6.6%
Entertainment and meals	0.00	200.00	200.00	0.0%
Equipment rental	56.25	4,965.00	4,908.75	1.1%
First aid services	120.00	0.00	(120.00)	
Food - Volunteer Development	1,266.06	15,200.00	13,933.94	8.3%
Food Special Events	0.00	125.00	125.00	0.0%
Food Special Events	0.00	2,400.00	2,400.00	0.0%
Food Special Events	0.00	1,600.00	1,600.00	0.0%
Freight	65.64	400.00	334.36	16.4%
Information services	0.00	1,800.00	1,800.00	0.0%
Insurance - Other	330.00	16,000.00	15,670.00	2.1%
Internet Connectivity	0.00	216,300.00	216,300.00	0.0%
Interest expense	0.44	0.00	(0.44)	
Licenses and fees	20,678.21	7,200.00	(13,478.21)	287.2%
Mailing Labels	0.00	6,000.00	6,000.00	0.0%
Management fees	0.00	96,000.00	96,000.00	0.0%
Manuals	0.00	9,040.00	9,040.00	0.0%
Maintenance	52.44	9,520.00	9,467.56	0.6%
Miscellaneous	92.51	6,700.00	6,607.49	1.4%
Monthly retainer	0.00	6,000.00	6,000.00	0.0%
NPC fee expense	32.00	0.00	(32.00)	
Office supplies and expense	221.08	9,410.00	9,188.92	2.3%
Parking	0.00	300.00	300.00	0.0%
Payroll taxes	1,093.31	37,981.00	36,887.69	2.9%
Penalties	64.68	0.00	(64.68)	
Photography	0.00	100.00	100.00	0.0%
Plaques, trophies & awards	0.00	200.00	200.00	0.0%
Postage	2,450.82	41,203.00	38,752.18	5.9%
Printing	17,074.60	219,145.00	202,070.40	7.8%
Promotions	0.00	164.00	164.00	0.0%
Rent	13,420.64	146,347.68	132,927.04	9.2%
Repairs	0.00	7,000.00	7,000.00	0.0%
Security and patrol	400.00	400.00	0.00	100.0%
Service Contract	0.00	300.00	300.00	0.0%
Small tools and equipment	21.53	12,000.00	11,978.47	0.2%
Software purchases	159.99	16,100.00	15,940.01	1.0%
Spares	0.00	3,000.00	3,000.00	0.0%
Supplies	145.36	8,857.00	8,711.64	1.6%
Teaching	289.17	0.00	(289.17)	

Telephone	28,693.54	301,068.00	272,374.46	9.5%
Telephone-Cell	0.00	6,000.00	6,000.00	0.0%
Telephone - Cell	0.00	2,803.56	2,803.56	0.0%
Telephone - PRI	0.00	43,320.00	43,320.00	0.0%
Travel	0.00	8,800.00	8,800.00	0.0%
Vehicle allowance	250.00	0.00	(250.00)	
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TOTAL EXPENSES	133,162.26	1,648,110.24	1,514,947.98	8.1%
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***** OPERATING REVENUES	15,815.26	121,797.76	105,982.50	
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Other Income & Expenses				
A/P discounts	0.01	0.00	(0.01)	
Finance charges income (exp.)	797.54	0.00	(797.54)	
Budgeted equipment purchases	0.00	(81,500.00)	(81,500.00)	0.0%
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TOTAL Other Income & Expenses	797.55	(81,500.00)	(82,297.55)	-1.0%
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***** REVENUES OVER (UNDER) EXPENSES	16,612.81	40,297.76	23,684.95	
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***** NET REVENUES OVER (UNDER) EXPENSES				
	\$16,612.81	\$40,297.76	\$23,684.95	
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